

Globafone Mobile Satellite Phone Products and Services Pricing

Customer Discounts for all Globafone Mobile Satellite Phone Products and Services available under this contract are reflected in the tables below or by clicking on the [Globafone Pricing link](#).

- Globafone will waive Early Termination Fees
- Globafone will waive Activation Fees

Globafone Wireless Voice & Data pricing is calculated as follows:

$$\text{Customer Price} = \text{MSRP} - \text{Customer Discount}$$

* DIR requires a 2% Cost Recovery Fee (CRF) be added to Vendor pricing.

* Visit the Globafone Wireless website for current pricing details.

[Globafone Pricing Link](#)

GLOBALSTAR HARDWARE AND SERVICE	
Satellite Phones	
Globalstar GSP 1700	2%
Globalstar GSP 1700 GlobaFone Kit. Includes GSP 1700 plus Handset charged, tested and labeled with your phone number. SIM card inserted. Laminated Easy Guide with your satellite phone number, basic phone functionality, and dialing pattern instructions. All packed in our nylon padded carrying case	2%
Accessories	
Globalstar Vehicle Charger, GVC-1700	2%
Globalstar International Cord Kit, GSP-1700	2%
Globalstar Auxiliary Charging Cradle, GSP-1700	2%
Globalstar Phone Battery, GSP-1700	2%
Globalstar Wall Charger, GSP-1700	2%
Globalstar Data CD Only -- or go to gusa.ocens.com	2%
Globalstar Data Kit, US, GSP-1700, Cable and CD	2%
Globalstar Rugged Case, GSP-1700	2%
Globalstar Nylon Case, GSP-1700	2%
Globalstar Nylon Pouch with logo, GSP-1700	2%
Globalstar Installation Kit, Magnetic Patch antenna, GSP-1700	2%
Globalstar Installation Kit, Helix Mini-stick antenna, GSP-1700	2%
Globalstar Installation Kit, Maritime Ready antenna, GSP-1700	2%
Globalstar Installation Kit Privacy Handset, GSP-1700	2%

32.4 ft Extend cable for Active Antenna only	2%
47.5 ft Extend cable for Active Antenna only	2%
86 ft Extend cable cable for Active Antenna only	2%
Globalstar Headset theBoom, Noise-cancelling Headset	2%
Spare North American cord only- for wall charger, GSP-1700	2%
Extend cables 30 foot- LMR 195 type- for Modified car kits only	2%
Extend cables 45 foot- LMR 240 type- for Modified car kits only	2%
Extend cables 80 foot- LMR 400 type- for Modified car kits only	2%
Portable Car Kit complete with Carry Bag and Privacy Handset	2%
In Vehicle car kit for GSP-1600 phone	2%
Globalstar Portable Docking Kit for GSP-1700	2%
Privacy Head Set (requires Privacy Head Set Adapter)	2%
Privacy Head Set Adapter	2%
Marine/Extreme Enclosure for GCK-1410 antenna	2%
Universal Travel Charger GSP 1600	2%
North American Wall Charger GSP 1600	2%
Hi Capacity Polymer Lithium-Ion Battery GSP 1600	2%
Auto Cigarette Lighter Adapter (US) GSP 1600	2%
Regular Leather Case GSP 1600	2%
Heavy Duty Leather Case GSP 1600	2%
Data Cable Kit for GSP-1600 Handheld Phone with 3.2 CD version	2%
USB to Serial Port Adapter for GSP-1600 Data Kit	2%
Data Cable Kit for GSP-2900 Fixed Phone v3.2	2%
Fixed Remote Stick Antenna w/20 ft. cable (14 day lead time)	2%
Fixed Remote Stick Antenna w/30 ft. cable (14 day lead time)	2%
Fixed Remote Stick Antenna w/55 ft. cable (14 day lead time)	2%
Fixed Remote Low Profile Antenna w/20 ft.cable (14 day lead time)	2%
Fixed Remote Low Profile Antenna w/30 ft.cable (14 day lead time)	2%
Fixed Remote Low Profile Antenna w/55 ft.cable (14 day lead time)	2%
Fixed Remote Mini-Stick Antenna w/20 ft.cable (14 day lead time)	2%
Fixed Remote Mini-Stick Antenna w/30 ft.cable (14 day lead time)	2%
Service	
Service Option 1- Unlimited Service Loyalty Plan- Includes Unlimited Airtime. ***Ends March 31st, 2011*** Does not include any applicable taxes or USF (fluctuates between 3%-4%and is determined quarterly by the FCC)	
Monthly Fee	0%
Maintenance Fee	0%